

## Paul Allen Artist Management

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### Paul Allen Artist Management

Paul Allen is Associate Professor in the Department of Recording Industry at Middle Tennessee State University and co-author of Record Label Marketing, published by Focal Press. He is also a frequent lecturer at other universities on artist management and other music business subjects.

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There are a lot of truly creative people who write, sing and perform very well and they must understand that their creative work must demonstrate that it has the commercial potential to make it worth the time of an artist manager to try to develop. Professor Paul Allen

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